

# THE GREENWALD COMPANY

August 31, 2015

To Whom It May Concern:

We recently dealt with Nick Totah of Marcus and Millichap in the purchase of a large commercial property in Hillcrest, San Diego. During the transaction, Nick was professional, patient and solution oriented. He always maintained a positive, can-do attitude and never gave us no for an answer.

Although he was representing the Seller we found Nick to be transparent and informative about what it would take to make this transaction work for Buyer and Seller. Nick works quickly and efficiently. We did not have lags in communication or long waits for requested documents. We could rely on him to be responsive, timely and available to us.

We found his market knowledge to be excellent and that is essential to achieving any complex transaction. He is well-informed and well-connected. He is an asset in the San Diego market and we will be working with him again soon.

Sincerely yours,



Bennet Greenwald