

January 29, 2015

Marcus & Millichap  
9255 Towne Centre Drive Suite 700  
San Diego, CA 92121

To whom it may concern,

I am writing to express my appreciation for the outstanding seller representation Ben Tashakorian and Toby Boessen provided on several investment properties that my company recapitalized over this past year.

Each property was in a different market and was occupied by a different tenant. The tenants represented various industries, some of which were complex. Ben and Toby quickly became proficient in their knowledge of not only the real estate but also in each of our tenants, their operations, the industry and the company's financials. Throughout the entire process, Ben and Toby were very professional, promptly returned phone calls and e-mails, had incredible attention to detail, provided well thought-out guidance and excellent follow through. Their efforts exceed our expectations and I am certain that Ben and Toby saved my colleagues and I an immense amount of time by being so organized and knowledgeable about the transactions. They answered questions and screened buyer so we were only involved as needed. I always felt as though I was their only client.

Although we have worked with a lot of real estate brokers in the past, we have never before encountered such a level of excellence. Ben and Toby's expertise aided us in obtaining what we believe to be the best possible deal for the market, timing and criteria we set forth. They put in many long hours to make sure each deal closed to our satisfaction.

I highly recommend Ben Tashakorian and Toby Boessen for commercial real estate representation. They will make a great asset to anyone needing assistance in this area.

Please do not hesitate to use Columbus Nova as a reference in the future.



Rachel Amodio  
Vice President